



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - SALE 24/2026

(*NEW SEASON TEAS ONLY)

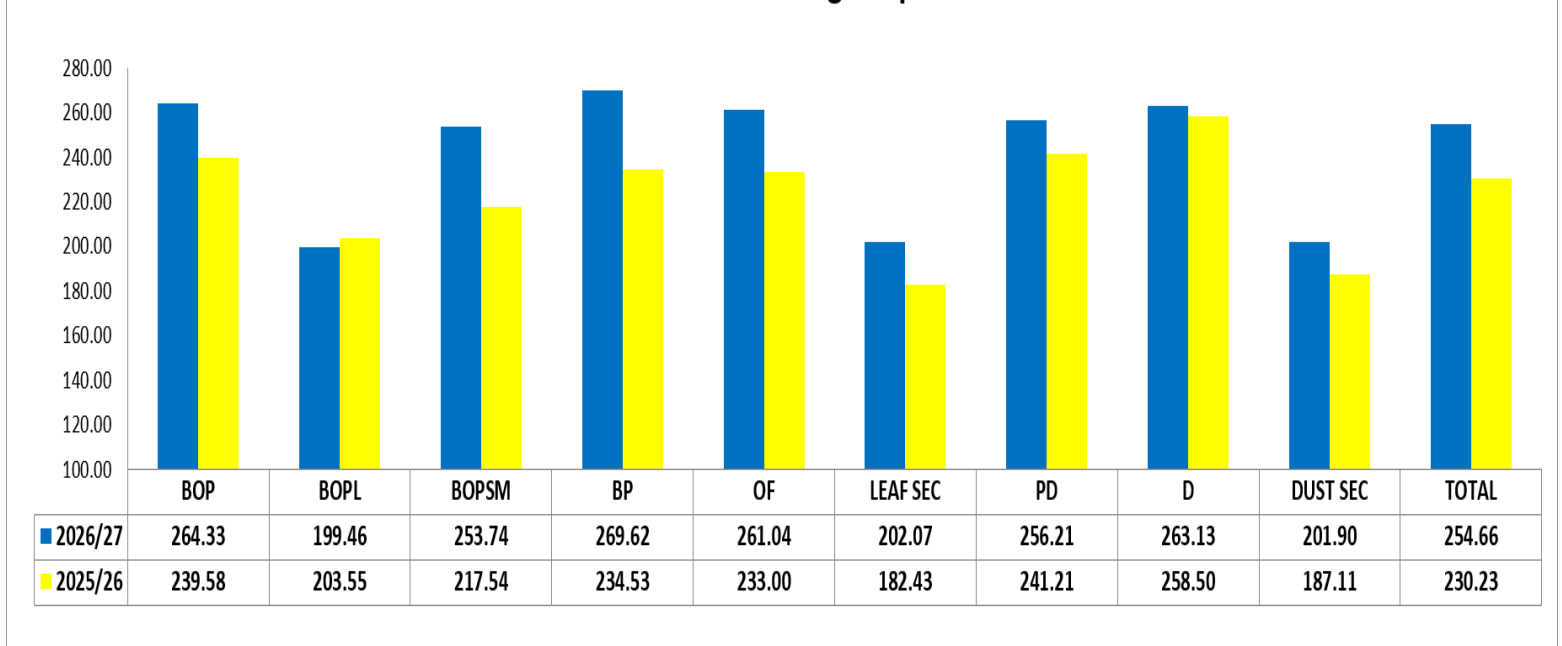
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> * Market witnessed good demand. * Liquoring Assams sold firm to dearer levels. * Cleaner mediums followed a similar trend. * Remainder barely steady. 	<ul style="list-style-type: none"> * Market witnessed good demand. * Liquoring sorts sold firm to occasionally dearer. * Improved mediums followed a similar trend. * Remainder irregular.

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> * WI: Active. * HUL: Operated. * TCPL: Operated on plainer sorts. * Internals: Fair support. * Exporters: Operated. 	<ul style="list-style-type: none"> * WI: Operated. * HUL: Operated. * TCPL: Selective. * Internals: Fair support.

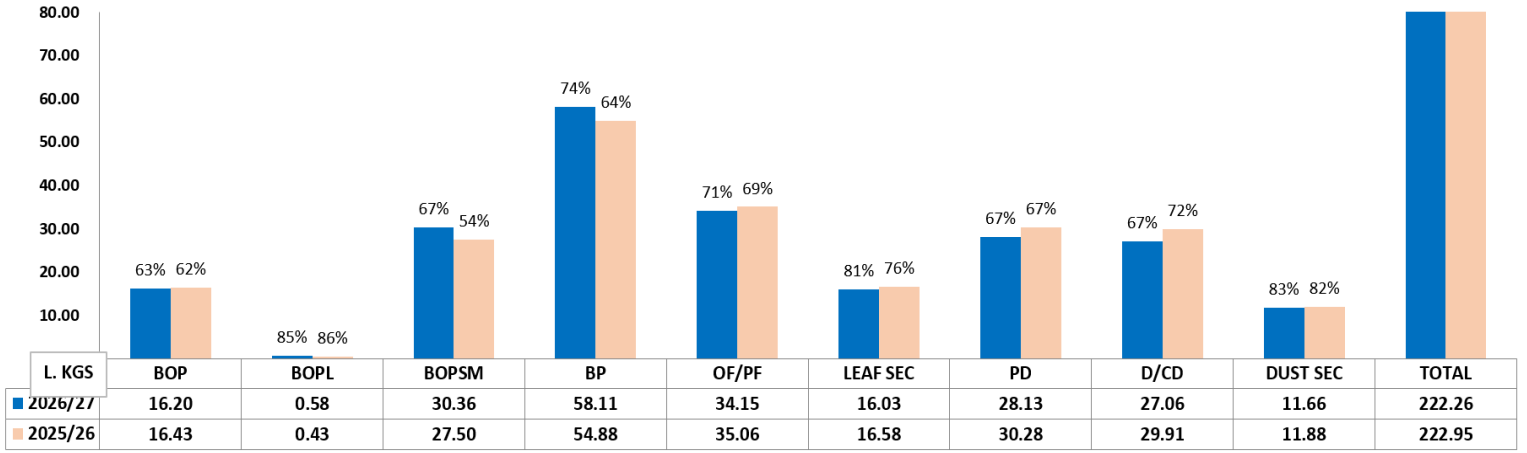
AUCTION AVERAGES												
	2026/27			2025/26			2024/25			UPTO SALE 24		
	SALE 24	SALE 23	+/-	SALE 24	SALE 23	+/-	SALE 24	SALE 23	+/-	2026/27	2025/26	2024/25
LEAF	262.89	248.98	13.91	241.28	238.86	2.42	275.92	254.63	21.29	256.86	225.82	238.41
DUST	242.60	230.35	12.25	257.87	249.59	8.28	238.79	228.42	10.38	249.54	239.47	222.13
TOTAL	256.34	242.91	13.43	246.68	242.41	4.27	262.21	245.37	16.85	254.66	230.23	233.21

GTAC AUCTION AVERAGES										
SALE		Sale 17	Sale 18	Sale 19	Sale 20	Sale 21	Sale 22	Sale 23	Sale 24	
LEAF	2026/27	275.45	265.35	259.55	250.84	242.10	248.81	248.98	262.89	
	2025/26	220.96	211.94	206.74	204.00	216.59	233.81	238.86	241.28	
DUST	2026/27	278.43	271.13	264.57	250.21	235.98	233.51	230.35	242.60	
	2025/26	230.59	223.17	220.48	215.36	234.85	254.10	249.59	257.87	
TOTAL	2026/27	276.33	267.21	261.06	250.66	240.33	244.58	242.91	256.34	
	2025/26	224.06	215.68	211.19	207.43	222.61	240.44	242.41	246.68	

GTAC Grade Wise Averages Upto Sale 24



GTAC Grade Wise Sold Quantities & Sold % Upto Sale 24



OFFER / SOLD QUANTITY & AVERAGE PRICE (2026/27)

	THIS SALE				LAST SALE				UPTO SALE 24			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	22,94,595	16,31,190	271.68	29%	21,02,921	13,74,856	259.56	35%	1,54,05,633	1,08,51,800	262.90	30%
FANNINGS	7,91,372	4,92,264	268.04	38%	6,87,504	4,59,664	251.70	33%	48,21,906	34,14,781	261.04	29%
LEAF SEC.	3,06,495	2,49,756	195.35	19%	3,14,147	2,41,344	183.53	23%	15,41,085	12,75,307	194.24	17%
LEAF TOTAL	33,92,461	23,73,209	262.89	30%	31,04,572	20,75,864	248.98	33%	2,17,68,624	1,55,41,889	256.86	29%

	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	13,86,534	8,91,122	253.69	36%	12,04,223	7,75,545	239.51	36%	82,52,157	55,18,359	259.60	33%
DUST SEC.	2,69,907	2,39,824	201.40	11%	2,54,682	2,26,877	199.02	11%	13,97,216	11,65,739	201.90	17%
DUST TOTAL	16,56,441	11,30,946	242.60	32%	14,58,905	10,02,422	230.35	31%	96,49,373	66,84,098	249.54	31%
TOTAL	50,48,903	35,04,155	256.34	31%	45,63,476	30,78,287	242.91	33%	3,14,17,997	2,22,25,986	254.66	29%

OFFER / SOLD QUANTITY & AVERAGE PRICE

LEAF	THIS SALE				LAST SALE				UPTO SALE 24			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	33,92,461	23,73,209	262.89	30%	31,04,572	20,75,864	248.98	33%	2,17,68,624	1,55,41,889	256.86	29%
2025/26	39,74,331	26,91,139	241.28	32%	36,89,951	25,70,151	238.86	30%	2,35,89,011	1,50,88,376	225.82	36%

DUST	THIS SALE				LAST SALE				UPTO SALE 24			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	16,56,441	11,30,946	242.60	32%	14,58,905	10,02,422	230.35	23035%	96,49,373	66,84,098	249.54	31%
2025/26	17,01,041	12,97,522	257.87	24%	16,33,310	12,71,310	249.59	22%	1,01,46,214	72,06,709	239.47	29%

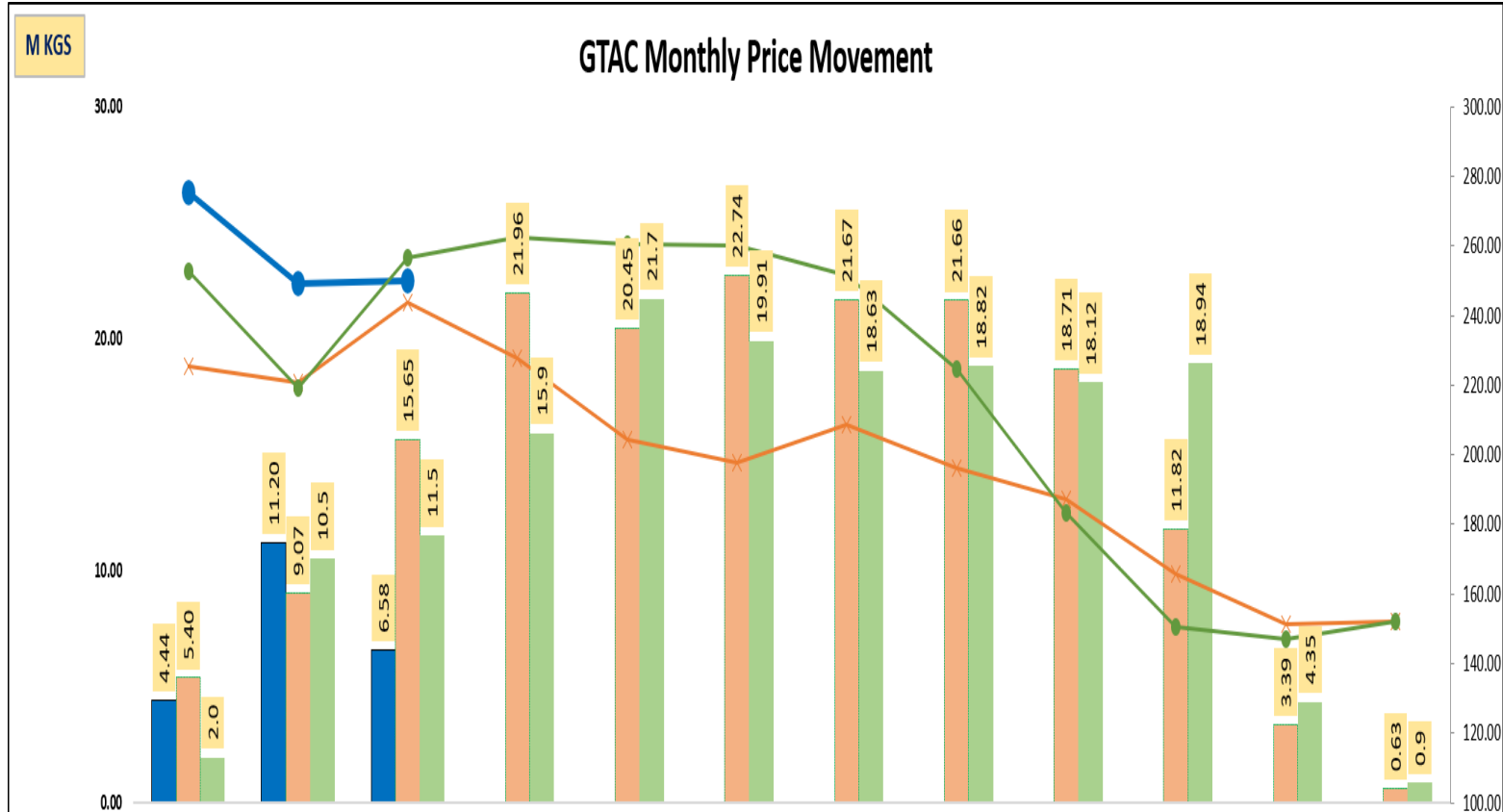
TOTAL	THIS SALE				LAST SALE				UPTO SALE 24			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2026/27	50,48,903	35,04,155	256.34	31%	45,63,476	30,78,287	242.91	33%	3,14,17,997	2,22,25,986	254.66	29%
2025/26	56,75,372	39,88,661	246.68	30%	53,23,261	38,41,461	242.41	28%	3,37,35,225	2,22,95,085	230.23	34%

PRICE RANGE

% OF TEAS SOLD	LEAF					DUST				
	2026/27		UPTO SALE 24			2026/27		UPTO SALE 24		
	SALE 24	SALE 23	2026/27	2025/26	2024/25	SALE 24	SALE 23	2026/27	2025/26	2024/25
BELOW 150	5	5	3	17	20	3	4	3	16	22
BETWEEN 151.00-200.00	23	25	19	27	19	31	30	22	28	23
BETWEEN 201.00-250.00	22	29	28	19	19	28	37	31	14	19
BETWEEN 251.00-300.00	17	18	26	20	17	15	15	21	14	19
BETWEEN 301.00-350.00	20	15	18	13	11	16	10	18	14	11
BETWEEN 351.00-400.00	10	6	5	3	8	6	3	4	8	5
ABOVE 400.00	3	2	2	1	5	2	1	1	4	2

FUTURE FRESH OFFERING (IN PACKAGES)

SALE NO	THIS YEAR-2026			LAST YEAR-2025			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
25	94,675	35,694	1,30,369	97,290	39,126	1,36,416	-2,615	-3,432	-6,047
26	1,12,779	43,422	1,56,201	97,477	42,418	1,39,895	15,302	1,004	16,306
27	1,22,659	44,635	1,67,294	97,708	42,825	1,40,533	24,951	1,810	26,761
TOTAL	7,377	3,322	10,699	6,381	1,954	8,335	996	1,368	2,364



	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC	JAN	FEB	MAR
2026 AVG.	275.24	249.20	250.06									
2025 AVG.	225.49	220.63	243.58	227.80	204.29	197.67	208.53	196.06	187.08	165.65	151.34	152.01
2024 AVG.	252.77	219.00	256.54	262.32	260.67	260.10	251.52	224.62	183.13	150.73	146.92	152.01

* Please note June 2026-27 Price is calculated on SALE 23,24 Only

GTAC BUYING FOR THE SALE 24

OFFER	LEAF			OFFER	DUST			OFFER	TOTAL		
	Kgs	AVG	%		Kgs	AVG	%		Kgs	AVG	%
SOLD	23,73,209.1	262.89	100%	11,30,945.5	242.60	100%	35,04,154.6	256.34	100%		
SOLD %	70%			68%			69%				
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	1,09,133	186.18	5%	TCPL	16,594	198.28	1%	TCPL	1,25,726	187.78	4%
HUL	3,04,281	226.00	13%	HUL	1,55,967	280.31	14%	HUL	4,60,248	244.41	13%
W.India	7,50,035	290.44	32%	W.India	1,06,388	250.26	9%	W.India	8,56,423	285.45	24%
WI.Pack	1,26,704	287.88	5%	WI.Pack	3,01,792	208.31	27%	WI.Pack	4,28,495	231.84	12%
N.India	3,37,809	233.67	14%	N.India	89,056	263.95	8%	N.India	4,26,865	239.98	12%
NI.Pack	94,035	265.78	4%	NI.Pack	1,41,823	266.10	13%	NI.Pack	2,35,858	265.97	7%
Packeteers	38,833	197.81	2%	Packeteers	17,350	204.46	2%	Packeteers	56,183	199.87	2%
C.India	67,379	328.05	3%	C.India	41,863	257.34	4%	C.India	1,09,242	300.95	3%
Exports	1,54,009	253.59	6%	Exports	14,685	168.83	1%	Exports	1,68,695	246.22	5%
Local	1,16,923	258.17	5%	Local	55,731	251.97	5%	Local	1,72,653	256.17	5%
S.India	47,440	339.75	2%	S.India	1,56,706	248.08	14%	S.India	2,04,146	269.38	6%
Others	2,26,630	270.99	10%	Others	32,991	209.31	3%	Others	2,59,621	263.15	7%
TOTAL	23,73,209	262.89	100%	11,30,946	242.60	100%	35,04,155	256.34	100%		

GTAC ASSAM BATTING ORDER UPTO SALE 24

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
DECKIAJULI	1	62,337	523.58	2	56,646	458.85
HOOKHMOL	2	21,857	468.64	1	26,925	495.43
HALMARI	3	69,075	449.71	5	97,214	411.89
HATIMARA	4	32,721	440.10	4	57,369	422.01
DEOHALL	5	70,641	400.96	25	1,19,083	338.44
KAMARBUND	6	20,360	393.12	13	17,988	379.43
GELAKEY	7	37,647	379.74	11	43,524	381.05
BANAMALIE	8	29,777	375.47	6	20,503	410.06
DOOMNI	9	1,03,915	372.03	12	74,410	380.40
JAMIRAH	10	13,123	368.63	19	22,842	344.67
GHILLIDARY	11	25,083	364.84	15	14,921	364.87
LOHPOHIA	12	11,543	364.55	10	12,962	396.16
BIJLEEJAN	13	1,03,560	360.42	14	73,292	366.72
HIRAJULI	14	18,505	359.90	8	31,126	400.90
DEHA	15	48,272	351.21	20	38,975	343.25
BETTYBARI	16	1,19,932	350.43	31	1,50,808	330.81
SADASIVA	17	10,524	350.22	33	22,243	327.17
BORSILLAH	18	41,451	349.94	9	47,535	396.17
BUKHIAL	19	29,022	347.85	44	13,138	315.49
KOPATI	20	97,330	345.18	36	1,05,762	321.40
DOOLAHAT	21	43,515	343.61	16	59,395	348.55
GONESHBARICLONAL	22	57,129	342.39			
CHARAIDEOPREMIUM	23	29,384	340.82	29	50,185	331.32
HATIJANCLONAL	24	69,742	340.14	40	81,990	319.43
BAHIPOOKRI	25	1,01,677	339.19	77	95,841	297.38

* Above 10 K

ASSAM BATTING ORDER (GTAC+CTTA) UPTO SALE 24

MARK	2026-27			2025-26		
	RANK	KGS	AVG	RANK	KGS	AVG
DECKIAJULI	1	62,337	523.58	2	56,646	458.85
HOOKHMOL	2	33,427	495.14	1	47,696	489.20
GATOONGA	3	31,679	452.80	3	16,536	443.98
HALMARI	4	85,206	447.56	7	1,17,436	414.46
HATIMARA	5	32,721	440.10	6	57,369	422.01
DEOHALL	6	70,641	400.96	36	1,19,083	338.44
KAMARBUND	7	20,360	393.12	19	17,988	379.43
GELAKEY	8	37,647	379.74	17	43,524	381.05
BANAMALIE	9	29,777	375.47	8	20,503	410.06
SALKATHONI	10	31,325	373.88	12	66,992	394.74
DOOMNI	11	1,03,915	372.03	18	74,898	379.89
GHILLIDARY	12	27,807	370.78	23	14,921	364.87
JAMIRAH	13	13,123	368.63	29	22,842	344.67
LOHPOHIA	14	11,543	364.55	11	12,962	396.16
SILONIBARI	15	28,763	363.92	20	46,452	376.89
DOOMURDULLUNG	16	77,525	361.11	13	47,721	393.64
BIJLEEJAN	17	1,03,560	360.42	22	73,292	366.72
HIRAJULI	18	18,505	359.90	9	31,126	400.90
HAJUA	19	60,674	356.09	38	74,060	336.98
DOOLAHAT	20	66,604	353.01	15	88,583	384.17
BORBAM	21	88,438	352.20	35	47,592	338.99
BORSAPORI	22	39,222	351.47	28	63,155	345.26
DEHA	23	48,272	351.21	31	38,975	343.25
KHARIKATIA	24	79,921	350.58	21	60,906	374.50
BETTYBARI	25	1,19,932	350.43	47	1,50,808	330.81

* Above 10 K

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